

C.V. LEMMON & CO., INC.

This questionnaire is for the use by public and private companies. A separate questionnaire for high net worth individuals is also provided.

Date: _____

Company Name: _____

Contact Person: _____ Title: _____

Address: _____

City: _____ State: _____ Zip: _____

Business Phone: _____ Fax : _____

*SIC Codes of Present Business(es): _____

20__ Sales Revenue: \$ _____ Pretax: \$ _____ Net Worth: \$ _____ Employees: _____

Financial Reference: _____ Phone: _____

Contact Name: _____ Title: _____

Public Company () Private Company () Venture Capital () Private Investment Group ()

Merchant Bank () Holding Company () Other: _____ ()

To be completed by PRIVATE INVESTMENT GROUPS only:

Equity Funds Available for Acquisition: Committed \$ _____ Uncommitted \$ _____

Equity Funds Investment Per Transaction: Minimum \$ _____ Maximum \$ _____

Mezzanine Funds available: \$ _____

Description of Business(es) Sought: _____

No. of acquisitions Completed: 2010 _____ 2011 _____ Market Value \$ _____ to \$ _____

Corporation () Partnership () No. of Yrs. Established _____ No. of Principals _____

C.V. Lemmon & Co., Inc. • 6060 North Central Expressway • 260 Twin Sixties Tower
Dallas, Texas 75206
(214) 692-7248 or (800) 935-5678
Fax (214) 692-5154

ACQUISITION CRITERIA

*SIC Codes which currently reflect your specific acquisition interest areas:

Same as Line of Business SIC Codes above () Other:

Geographic Preference: Entire USA () Specific States Indicated Below () Europe () Canada ()

Mexico () Pacific Rim - including Taiwan () South America () Central America () Africa ()

General Areas of Interest: (Indicate 1 - 4, 1 = First Choice)

Manufacturing () Distribution () Service () Retail ()

Acquisition Motivation: Strategic Fit () Diversification () Financial/Opportunistic ()

Revenue Range: \$ _____ To \$ _____ Million

Market Value: \$ _____ To \$ _____ Million

Maximum Pretax: \$ _____ Minimum Cash Flow: \$ _____

Please provide additional comments relating to your acquisition needs. _____

Please provide C.V. Lemmon & Co., Inc. with the following: Annual Report, Brochure, Product Literature, and List of Subsidiaries. PRIVATE INVESTMENT GROUPS: Please provide a Listing of Current Holdings with an indication of whether there is Minority or Majority Ownership in each.

NEW	NEW ENGLAND	ENC	E NORTH CENTRAL	WSC	W SOUTH CENTRAL
CT	CONNECTICUT	IL	ILLINOIS	AR	ARKANSAS
ME	MAINE	IN	INDIANA	LA	LOUISIANA
MA	MASSACHUSETTS	MI	MICHIGAN	OK	OKLAHOMA
NH	NEW HAMPSHIRE	OH	OHIO	TX	TEXAS
RI	RHODE ISLAND	WI	WISCONSIN		
VT	VERMONT				
MAT	MIDDLE ATLANTIC	ESC	E SOUTH CENTRAL	PNW	PACIFIC NW
NJ	NEW JERSEY	AL	ALABAMA	AK	ALASKA
NY	NEW YORK	KY	KENTUCKY	ID	IDAHO
PA	PENNSYLVANIA	MS	MISSISSIPPI	MT	MONTANA
		TN	TENNESSEE	OR	OREGON
				WA	WASHINGTON
				WY	WYOMING
SAT	SOUTH ATLANTIC	WNC	W NORTH CENTRAL	PSW	PACIFIC SW
DE	DELAWARE	IA	IOWA	AZ	ARIZONA
DC	DISTRICT OF COLUMBIA	KS	KANSAS	CA	CALIFORNIA
FL	FLORIDA	MN	MINNESOTA	CO	COLORADO
GA	GEORGIA	MO	MISSOURI	HI	HAWAII
MD	MARYLAND	NE	NEBRASKA	NM	NEW MEXICO
NC	NORTH CAROLINA	ND	NORTH DAKOTA	NV	NEVADA
SC	SOUTH CAROLINA	SD	SOUTH DAKOTA	UT	UTAH
VA	VIRGINIA				
WV	WEST VIRGINIA				

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